

Australian migration consultancy

Opportunities to join CDC's agent network

More than a decade of committed top of the range service in the field of migration consultancy has placed Career Development Centre (CDC) as the foremost name that promises the best possible services to hopeful migrants who seek to reach greener pastures. The dynamic Managing Directress of CDC Unee Samantha Pathirage has always ensured that the company's commitment to be forthright and truthful when assessing candidates and explaining their chances of being successful at meeting the criteria at the very outset is never compromised for the sake of 'getting business'. A company's goodwill is always the result of trust and reliability developed by the management with the clientele. That is a cornerstone that defines the outlook of CDC. The immense success rates the company can proudly claim today is the result of unwavering integrity in business dealings and sincere commitment to helping their clients reach their goals.

The newest development that is set to be underway for the CDC is an island wide agent network to cater to the growing demands from hopeful migrants residing in the outstations intending to find better prospects in Australia. The requirement arose with the practical difficulties for intended applicants to travel to Colombo for regular consultations from places such as Kandy, Kurunegala, Trincomalee, Vavuniya, Galle, Matara, Anuradhapura and Jaffna. The constant inquiries from residents in these areas showed that CDC had been the preferred option but was not convenient due to the location factor. The solution is now being devised carefully by the CDC management charting out the best possible method to ensure that a primary 'contact point' is at hand for those in the outstations with the capacity to brief any client about the necessary details that they need to be knowledgeable about when it comes to

migration to Australia. However every agent will be limited in their operation capacity and will not handle payments and document processing as it will be entirely managed from the head office in Colombo to ensure total customer satisfaction and transparency.

The selection criteria will be done with much attention when appointing agents and will require all hopeful agents who wish to join hands with the success story of CDC to provide sufficient details to prove their competency and capacity to hand the responsibilities of being an agent of CDC. All suitable applicants will be invited to a direct interview with the CDC's Managing Directress who will make the final decision on the matter of selection and appointment. The right candidates who offer the required qualifications can look forward to working on a case by case basis with the CDC and earn attractive commissions.

A high standard of professionalism is a must from any agent who will represent the CDC. A reputation for reliability and integrity are key attributes that will be sought. 'Underhand dealing' which may happen with some establishments is not tolerated in the CDC's method of operation and any candidate who hopes to join the agent network will be required to clearly understand the 'dos' and 'don'ts' when it comes to how business is handled. The 'breach of contract' clauses are matters that the CDC management is very particular about.

All agents will be given a basic knowledge about how clients are to be handled. Knowledge about Australian migration criteria and rules and visa categories will also be provided to the agents. The CDC on its part will assure that all its commitments are maintained with no shortcomings to ensure both the reputation of the company and the agent is kept pristine. One may wonder what kind of candidates

CDC is looking for to join their agent network? While skills and character attributes of integrity are the most crucial factors the ability to be held in esteem in the community also matters. Doctors, Lawyers, Accountants and other such professionals who are positioned to hold a certain status of credibility as per their professionalism would be possible candidates while there is no strict limitation to this category alone. And communication ability in Sinhala, English and Tamil will definitely be a skill that is looked for in agents especially those who wish to operate in the North and East. More information about the upcoming agent recruitment scheme can be got from the company's advert in the paper as well in addition to the online source.

What is mostly to be encouraged by the CDC's management with their future agent network is to form groups of potential clients at a minimum of ten per group and set consultation schedules for the senior consultant to visit them in their area of residence in order to provide the clients the convenience of having their consultant visit

them instead of having to travel to Colombo. Providing efficient and reliable service is what the CDC is about when it comes to their business norm. The clients can certainly expect that in the outstations if their application is taken on. The trouble of having to travel to Colombo will become minimal for clients if an agent's designated area is one that offers wide prospects that will enable regular consultation visits by the senior consultant.

The CDC has had a good year in its performance with visa processing coming through for clients even sooner than anticipated at times. Clients with deadlines when it comes to IELTS expiration and some whose age was reaching the borderline in terms of eligibility were made priority cases and ensured of their dreams coming true. The CDC also advises any hopeful migrants to speed up their plans to apply since once the next set of changes happen in the migration policy the criteria will set higher targets for applicants.

The agent network of the CDC is the result

of surveying for the past two years the demand from hopeful migrants in the outstations who wish to obtain the services of the CDC. It is a service that should not be denied to them is what the CDC management believes as this new development of expanding services through an agent network was conceptualised to better serve people who cannot bear the trouble of regular travel to Colombo. With the use of modern communication methods as Skype the CDC management hopes to have discussions with applicants who are directed for consultation by the agents, and the constant attention and accessibility to the CDC management will be provided in full measure to all applicants residing in the outstations. The CDC's vision is to provide the best and most reliable services to hopeful migrants who dream of building their dreams of a better life in greener pastures. And now the time is coming to expand CDC's wings with a network of dedicated agents who will be a credit to the company in helping people fulfil their dreams of a better life.

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